# Arguments in favour of outsourcing

**Competency**
- Sound know-how acquired by managing different projects
- Performance comparison with other organisations
- The business will gain experience in new fields
- Up to date knowledge constitutes part of the work performed

**Capacities**
- Developing/complementing own resources
- Temporary support during peak demand

**Flexibility**
- Instant availability
- Flexible deployment (time, location and possibly specialised)
- Business under no employment obligation, contractual relationship may be terminated at any time, without providing reasons
- No need for integration into existing organisational systems

**Costs**
- Payment obligation only after completed and verified performance
- No fixed place of work required, working tools (vehicle, computer, software, phone, ancillary equipment) provided by the external worker
- Budgeting with full transparency of costs possible
- Not clearly more expensive than adequately trained internal staff

**Security**
- Absolute loyalty, sensitive topics and data will remain confidential even after completion of projects

**Objectivity**
- Neutral position, without "internal goggles"
- Fresh, unfettered judgement to examine or confirm decisions taken
- No conflict of interest with internal hierarchies

**Acceptance**
- The external worker will be readily accepted by the own staff ("prophet has no honour in his own country")
- High powers of persuasion in discussions and planning and the implementation of innovative ideas

**Effectiveness**
- Staff can concentrate on core business, the project will be managed by the external worker
- Sense of change/motivational impulse through creative stimulation in the course of finding new opportunities